

SPCG Public Company Limited: THE PIONEER OF SOLAR FARM AND

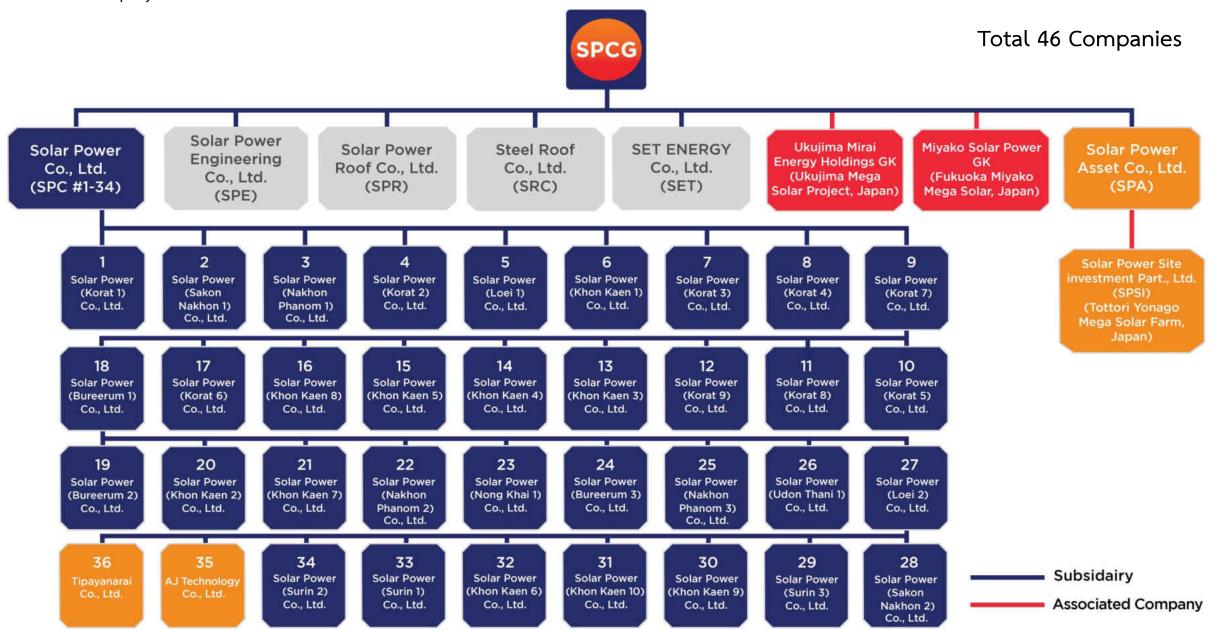
SOLAR ROOF DEVELOPER IN THAILAND AND ASEAN COMMUNITY





CORPORATE STRUCTURE





Government of Thailand

SPCG Timeline



Acquiring 36 PPAs, 260 MW

Stock Exchange of (Backdoor listing)



SPCG Completed 36 Solar farms 260 MW



SPCG targeted solar energy production in 2050 not less than 2,000 MW

SPCG listed in the

Thailand

2007 2009 2010 2011 2013 2014

2018

2020

2021

2050

Announced target of Solar PV 500 MW with Adder policy, first time

in Thailand & ASEAN

Successfully developed first Solar Farm of 6 MW in Thailand & ASEAN

Being pioneer of Solar Roof business in Thailand & ASEAN

Expanded investment 30 MW in Tottori. Japan

Expanded investment 500 MW in Eastern **Economic Corridor** Special Development

Zone ("EEC") $(\approx 23,000 \text{ MB})$ **Expanded investment** 67 MW in Fukuoka, Japan (≈ 95 MB)

Business Overview

Solar Farm

Solar Roof

Steel Roof

SMA Sales & Service Authorized Partner



Investment and development of Solar Farm / Engineering, Procurement and Construction (EPC) / Operation, Maintenance and Monitoring (OM&M)



Full service in the design and installation of solar roof systems



Steel Roof and Roof Structure with one-stop service



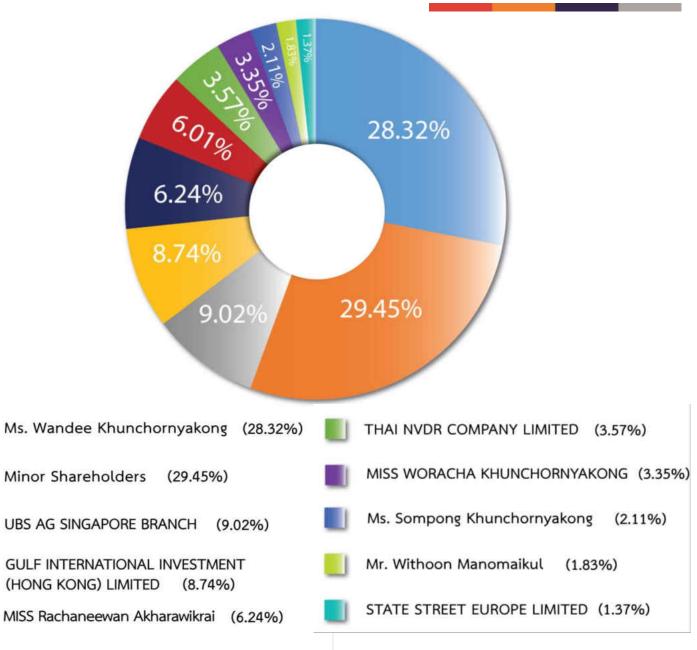
Authorized Sales and Service Partner of SMA Solar Technology AG (SMA), Germany

STOCK INFORMATION



SPCG Public Company Limited

Stock	SPCG	
Market	SET	
Industry	Resources	
Sector	Energy & Utilities	
First Trade Date	December 20, 2005	
Authorized Capital	1,153,189,000.00 Baht	
Paid-up Capital	1,055,790,000.00 Baht	
Major Shareholders	70.55 % (Record date on March 22, 2022)	
Minor Shareholders	29.45 % (Record date on March 22, 2022)	
Dividend Policy	Not less than 40 percent of net profit of the separate financial statement after legal reserve in compliance with the company regulations and laws (with additional conditions)	

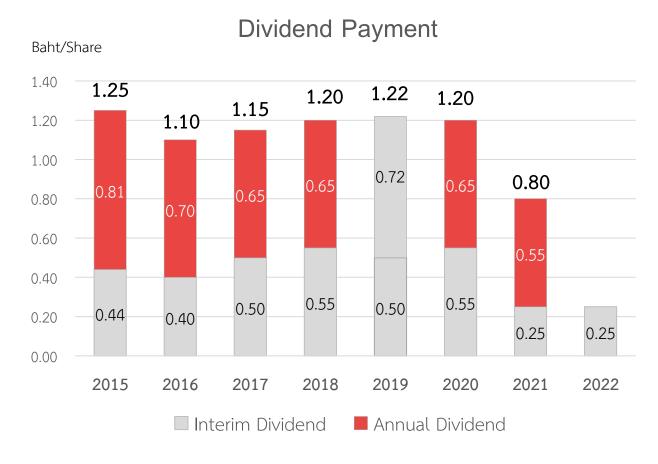


KYOCERA Corporation (6.01%)



SPCG Dividend Payment

Year	Dividend (THB / Share)	Dividend Yield
2015	1.25	3.97 %
2016	1.10	5.84 %
2017	1.15	5.02 %
2018	1.20	6.21 %
2019	1.22	6.12 %
2020	1.20	6.06 %
2021	0.80	3.23 %
1H2022	0.25	5.06 %



Dividend Policy: Not less than 40% of net profit of the separate financial statement after legal reserve in compliance with the company regulations and laws (with additional conditions) **Remark:** The payment of such dividend at 0.25 Baht/share, the list of shareholders entitled to receive dividends (Record Date) on August 30th, 2022 and dividend payment date on September 9th, 2022.

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SOLAR FARM BUSINESS





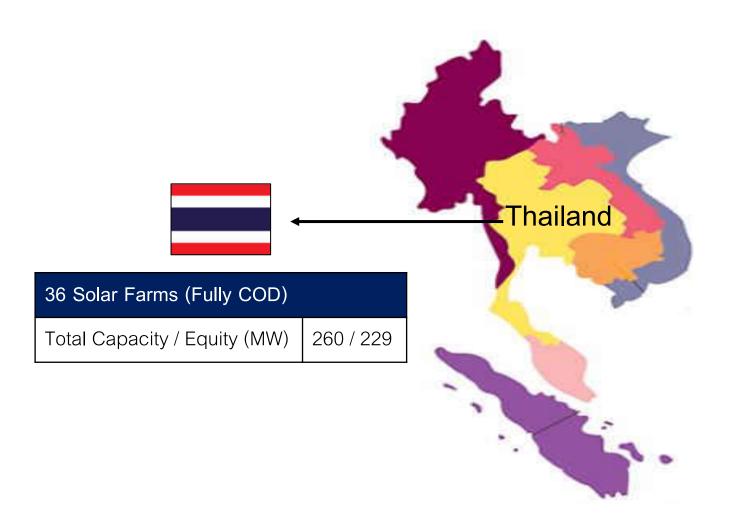
Benefits

Solar Farm Business

- Renewable resource and energy security.
- Reduces carbon dioxide emissions which is the cause of global warming.
- Low maintenance costs, highly efficient and sustainability of solar panels of Kyocera, Japan with 25 years warranty.
- All our solar farms are supported by government sector, Adder rate.



Solar Farms - Total Capacity





1. Tottori (Fully COD)		
Total Capacity / Equity (MW)	30 / -	
2. Ukujima (Developing)		
Total Capacity / Equity (MW)	480 / 86	
3. Fukuoka Miyako Mega Solar		
Total Capacity / Equity (MW)	67 / 6.7	

Remarks:

Tottori Project recognize income in the form of dividend from land leasing.



Solar Farm in Thailand

- Pioneer and leading developer of the first solar farm project in Thailand and ASEAN community.
- 36 solar farms in Thailand, 260 MW
 - Commercial Operation Date (COD) to Provincial Electricity Authority (PEA) since mid 2014.
 - Adder rate at 8 THB/kWh for 10 years.
 - In 2021, 36 solar farms generated up to **387 Million units.**

Northeast Region 9 Provinces Nakhon Ratchasima SakonNakhon Nakhon Phano Khonkaen Buriram Surin Central Region Nongkhai 1 Province Udonthani Lopburi Loei

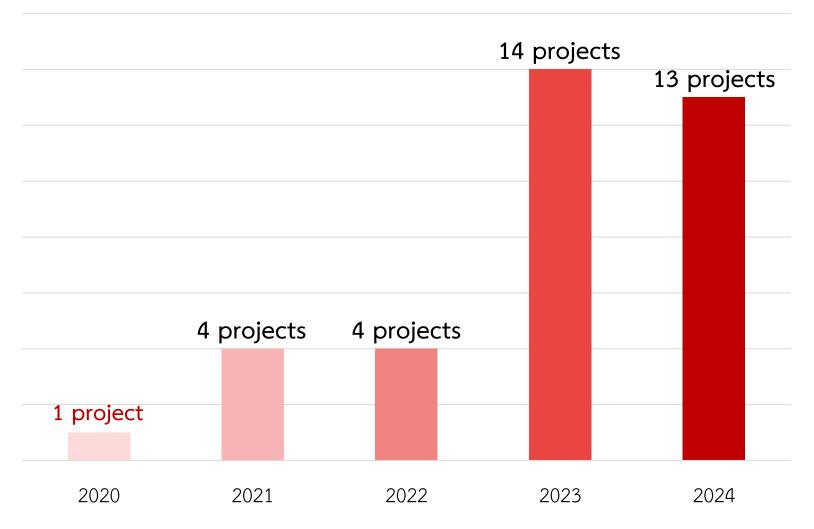








Phase-Out of Adder



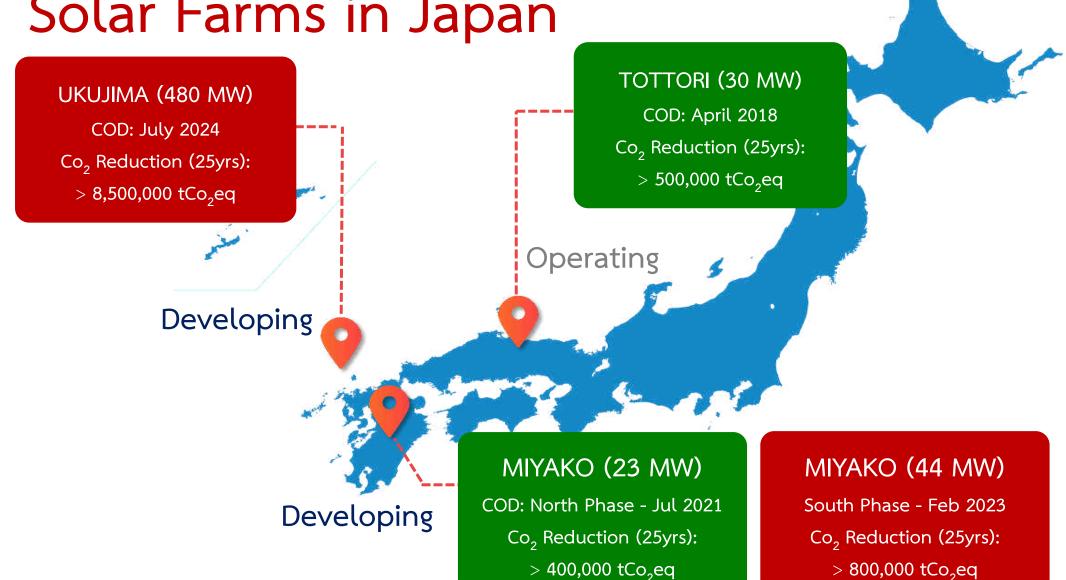
Remark: Total Capacity 260 MW

SOLAR FARM PROJECTS IN JAPAN





Solar Farms in Japan



TOTTORI YONAGO MEGA SOLAR FARM





Tottori Yonago Mega Solar Farm: Project Summary

Total Capacity	30 MW
Construction Site	Tottori, Japan
Partners	 SPCG Public Company Limited (79.10%) Kyocera Corporation, Japan Tokyo Century Leasing Corporation (TCL)
Power Purchase Rate	FiT 36 Yen / Unit
Contract Period	20 years
Purchaser of Electricity	Chugoku Electric Power Co., Ltd.
Commercial Operation Date (COD)	April 2018



Tottori Yonago Mega Solar Farm







Tottori Yonago Mega Solar Farm in Japan, 30 MW

- Commercial Operation Date (COD) to Chugoku Electric Power
 Co., Ltd. in April 2018
- Power purchase agreements at 36 yen/unit for 20 years
- Dividend yield

- <u>In 2018</u>: 1.6% - <u>In 2019</u>: 7.2% - <u>In 2020</u>: 6.1%

- <u>ln 2021</u> : 7.8% - <u>ln 2022</u> : 5.6%

UKUJIMA MEGA SOLAR PROJECT





Ukujima Mega Solar Project: Project Summary

Total Capacity	480 MW
Construction Site	Ukujima island, Sasebo city, Nagasaki prefecture
	(located at the west coast of Kyushu, Japan)
Partners	• SPCG Public Company Limited (17.92%)
	Kyocera Corporation
	Kyudenko Corporation
	Tokyo Century Corporation
	Furukawa Electric Company Limited
	Tsuboi Corporation
	Chiyoda-gumi
	• Smart Energy
	Newstar Communications
Power Purchase Rate	FiT 40 Yen / Unit
Contract Period	17 years 3 months
Purchaser of Electricity	Kyushu Electric Power Co., Inc.



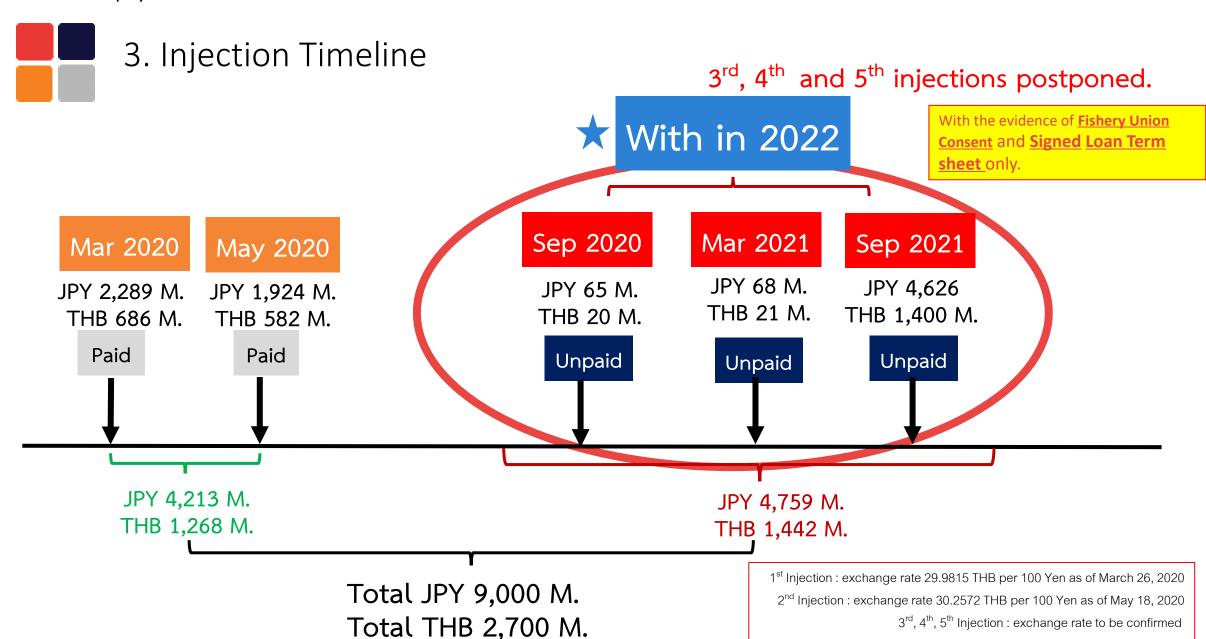


Ukujima Mega Solar Project

Construction Period	2019 - 2024
Commercial Operation Date (COD)	July 2024
Total Project Cost	JPY 178,758 Million (Approx. THB 47,645 Million) (Exchange rate 26.6535 THB per 100 Yen as of August 30th, 2022)
SPCG Investment Budget	JPY 9,000 Million (Approx. THB 2,398 Million) (Exchange rate 26.6535 THB per 100 Yen as of August 30th, 2022)
D/E ratio	Debt 70 : Equity 30
Forecasted 2025 Revenue (Holding Company)	JPY 3,025 Million (Approx. THB 806 Million) (Exchange rate 26.6535 THB per 100 Yen as of August 30th, 2022)
Forecasted 2025 Dividend (SPCG Proportion : 17.92%)	JPY 980 Million (Approx. THB 261 Million) (Exchange rate 26.6535 THB per 100 Yen as of August 30th, 2022)









Ukujima Mega Solar Project: Accommodation for workers





Ukujima Mega Solar Project: Construction Progress











Ukujima Mega Solar Project: Construction Progress





Submarine Cable Assessment







MIYAKO MEGA SOLAR PROJECT



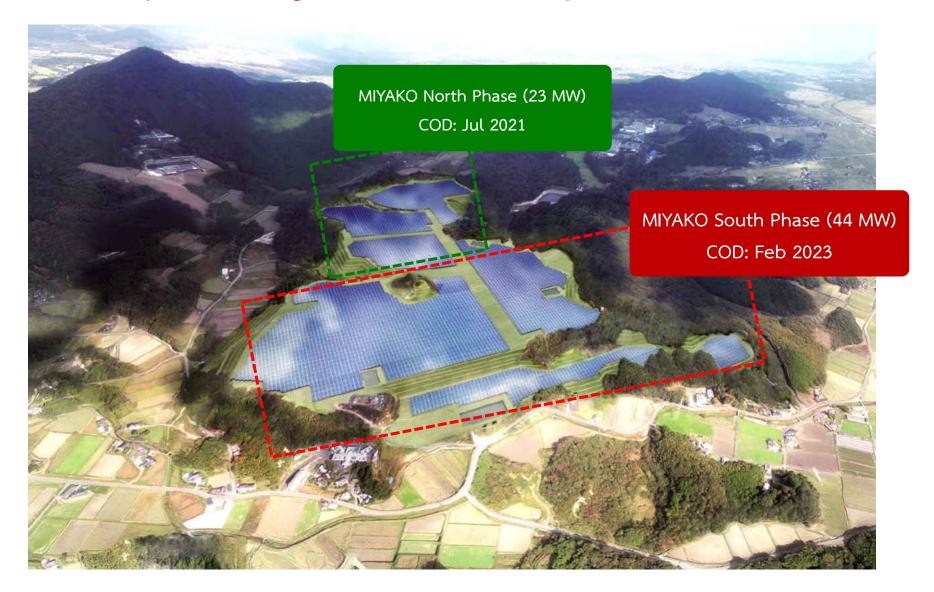


Fukuoka Miyako Mega Solar : Project Summary

Project name	Fukuoka Miyako Mega Solar		
Project location	Miyako Town, Fukuoka (Kyushu Island)		
Total installed capacity	67 MW Divided into: North Phase 23 MW South Phase 44 MW		
COD	North Phase - July 2021 (completed) South Phase - February 2023 (Under development)		
Total Project Cost	JPY 23,493,000,000 (Approx. THB 6,261 Million) (Exchange rate 26.6535 THB per 100 Yen as of August 30th, 2022)		
SPCG investment proportion 10%	JPY 314,013,600 (Approx. THB 95 Million)		
D/E ratio	Debt 86.7 : Equity 13.3		
Power Purchase Rate	JPY 36/kWh (tax exclusive)		
Power Purchase Period	North Phase - 18.7 Years South Phase - 17.8 Years		
Off taker	Kyushu Electric Power Co., Inc.		



Fukuoka Miyako Mega Solar : Conceptual





Fukuoka Miyako Mega Solar : North Phase 23 MW (COD July 2021)





SOUTH 44 MW Construction Progress as of JULY 22

(As of June/E/2022)









	Plan	Target
COD	Feb/23	Dec/22
	Plan	Result
Panel Installation	80%	92%
Electrical Work	60%	72%





Construction Progress of South Phase 44 MW









ความคืบหน้าการลงทุนโครงการผลิตไฟฟ้าจากพลังงานแสงอาทิตย์ สำหรับใช้ในพื้นที่เมืองใหม่ เขตพัฒนาพิเศษภาคตะวันออก (EEC) กำลังการผลิตติดตั้งรวมไม่น้อยกว่า 500 เมกะวัตต์



สถานะการจัดซื้อที่ดินโครงการฯ



PHASE 1 จำนวน 23 โครงการ รวมกำลังการผลิตติดตั้ง 316 เมกะวัตต์ (61 จุดขาย) โดยมีรายละเอียดดังนี้

ลำดับ	จังหวัด	จำนวน โครงการ	จำนวน MW	จำนวน จุดขาย	เนื้อที่ (ไร่-งาน-ตร.ว.)	มูลค่าที่ดิน (บาท)	การจัดจ้างปรับหน้าดินและถมดิน	
							ปรับหน้าดิน	ถมดิน
1.	ฉะเชิงเทรา	9	125	23	1,141-2-36	760,768,950	9	8
2.	ชลบุรี	7	94	17	1,041-1-98	708,297,950	7	7
3.	ระยอง	7	97	21	929-2-22.3	611,771,733	7	6
รวมทั้งสิ้น		23	316	61	3,111-0-2.7	2,080,838,633	23	21

หมายเหตุ: ทั้ง 23 พื้นที่ ทำสัญญาซื้อขายและโอนกรรมสิทธิ์แล้ว

SOLAR ROOF BUSINESS



Solar Power Roof Company Limited (SPR)





Solar Power Roof Company Limited (SPR) is a subsidiary of SPCG and a pioneer in solar roof development to help reduce the electricity expenses and CO2 reduction. For residential, commercial and industrial systems in Thailand and the ASEAN community.

Best Value

Solar Power Roof system by SPR reduces both energy bills and global-warming CO2 emissions instantly after installation.

Best Design

Our professional team provides valued customers for full service regarding the surveys, system design, feasibility studies, and installation.

Best Output

Solar Power Roof system by SPR has provided energy by using the highest quality of solar modules by Kyocera Corporation (Japan) along with the best balance of systems for 25 years sustainability.

Best Service

With daily monitoring services, SPR provides a free record and report of energy production for up to 2 years, as well as maintenance (if any) in order to accommodate the best service.

KYOCERA CORPORATION

KYOCERA has been a pioneer in developing innovative solar power solutions for over 40 years. During this time, Kyocera has set the standard for harnessing the Sun's energy with highly reliable and high quality, best-in-class technology — having produced an accumulated 8 gigawatts of solar power generating equipment to date.

THE NEW VALUE FRONTIER





"Respect the Divine and Love People"

Preserve the spirit to work fairly and honorably, Respecting people, our work, our company and our global community.

SMA Solar Technology AG, Germany





- SMA is global leader for solar inverters, a key component of all PV plants.
- Listed company in the Stock Exchange of Frankfurt and in the SDAX index.
- SMA market position is ranking "3" globally. (based on installed inverter capacity)
- SMA products are the best quality with comprehensive service due to SMA's over 35 years of experience in the solar business.





Solar Roof Business









RESIDENTIAL

<u>≈ 5 MW</u>

COMMERCIAL ≈ 50 MW INDUSTRIAL about 200 MW

RESIDENTIAL

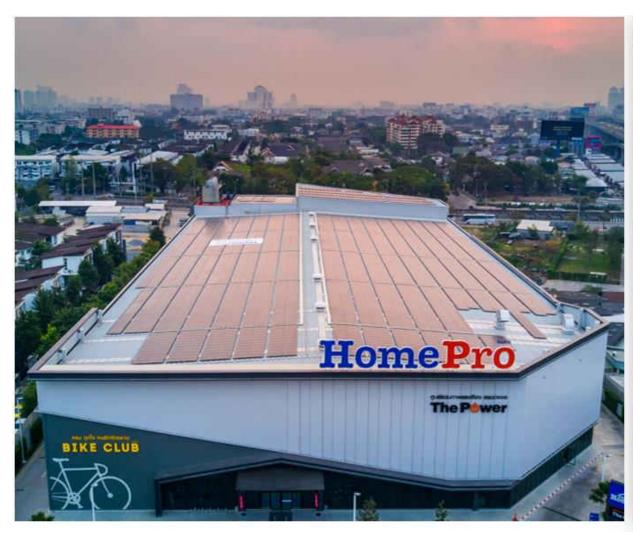






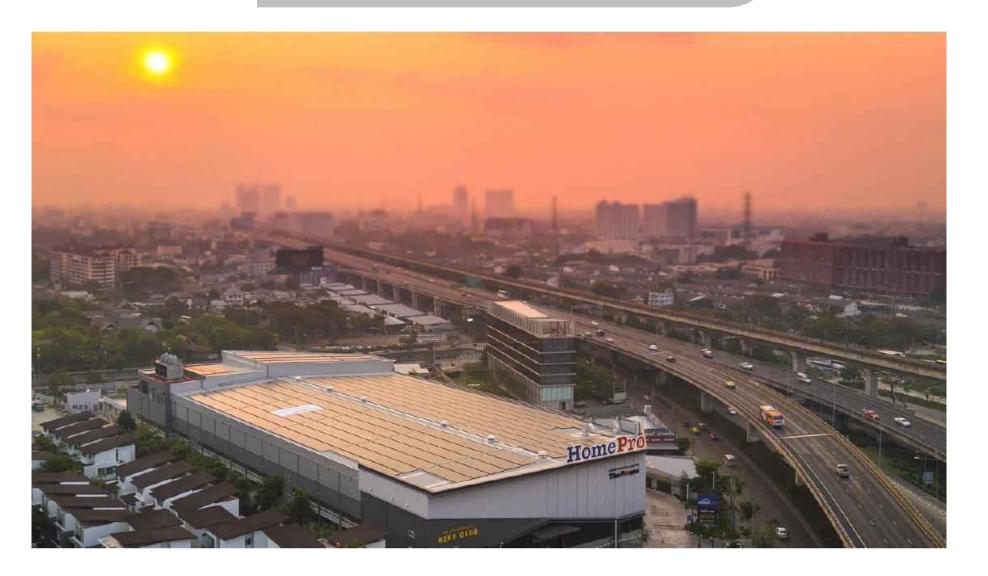


COMMERCIAL





COMMERCIAL



INDUSTRIAL



INDUSTRIAL



INDUSTRIAL



Monitoring System





AUTHORIZED SALES & SERVICE PARTNER BUSINESS





Authorized Sales & Service Partner Business





- The SMA Group is a global leader for solar inverters, a key component of all PV plants.
- SMA Solar Technology AG, is a listed company in the stock exchange of Frankfurt.

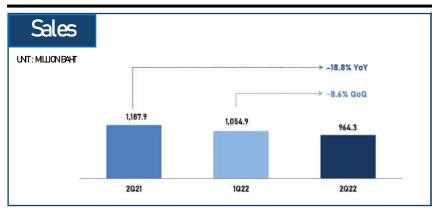
Since July 2018, SPCG appointed the subsidiary company which is **Solar Power Engineering Co.**, **Ltd.** (SPE) as the authorized sales & service partner of SMA Solar Technology AG (SMA) in Thailand.

- Covering all SMA family products in the Indo-China region; Thailand, Vietnam, Laos, Cambodia, Myanmar Covering the need of customers on behalf of SMA.
- SPE will support the customer in their enquiry and contact, technical training on the product, together with SMA.

FINANCIAL HIGHLIGHT

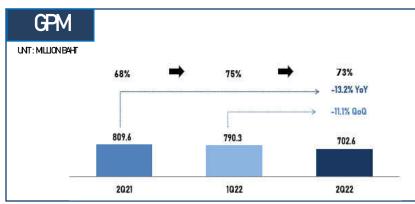


Financial Performance



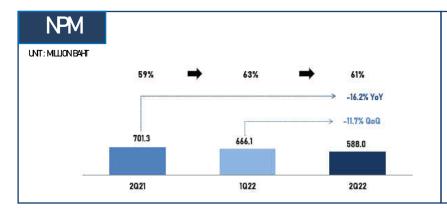
Sales Drop in 2022

 Sales decreased mainly resulted from the revenue from subsidy of adders, 8 Baht per unit, of 9 solar farms had been over.



GPM Drop in 2022

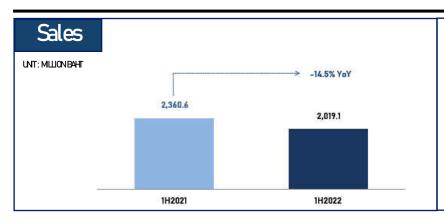
 Gross profit decreased mainly resulted from the revenue from subsidy of adders, 8 Baht per unit, of 9 solar farms had been over.



NPM Drop in 2022

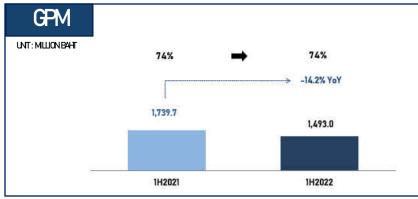
 Net profit decreased mainly resulted from the revenue from subsidy of adders, 8 Baht per unit, of 9 solar farms had been over.

Financial Performance



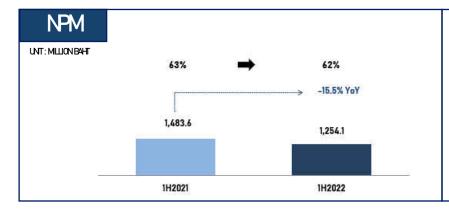
Sales Drop in 1H22

 Sales decreased mainly resulted from the revenue from subsidy of adders, 8 Baht per unit, of 9 solar farms had been over.



GPM Drop in 1H22

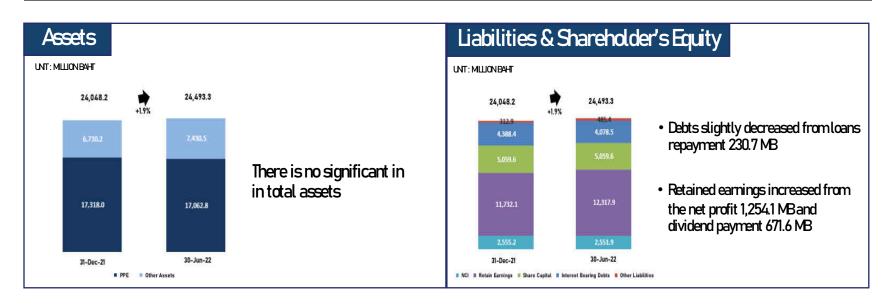
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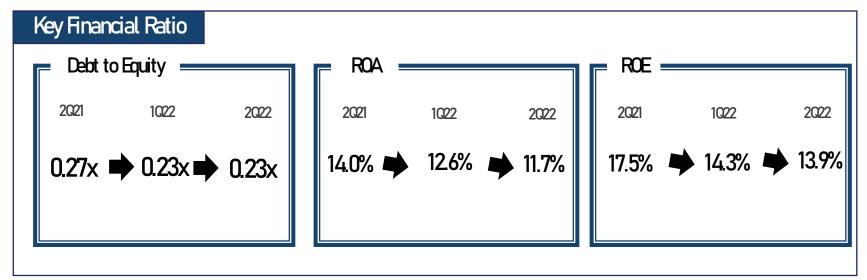


NPM Drop in 1H22

 Net profit decreased mainly resulted from the revenue from subsidy of adders, 8 Baht per unit, of 9 solar farms had been over.

Financial Performance





SPCG 2022 TARGET





SPCG 2022 Target

Total revenue not less than 4,700 MB

To increase total production capacity of 36 Solar Farms up to 388 million units

To expand new investment projects

Domestically and Internationally



Thank you for your attention

- Best Value - Best Design - Best Output - Best Service -





